

Exclusive provider of Royal London Equity Release products



## **Lending** *Criteria*

Inside: Core Product range



## Get in touch with our Business Development Team

For any further information about eligibility, or our products in general, our dedicated Business Development Team are on hand via phone and email to support you.

☎ 01752 858 222 ✉ [bdteam@responsiblelending.co.uk](mailto:bdteam@responsiblelending.co.uk)

## Lifetime Mortgage product overview

Our Core Standard and Premier products were designed to meet the needs of customers both now and over the lifetime of their plan. Our Standard and Premier products are outlined below:

### Standard product

Our Standard product allows an applicant to borrow at least £10,000 as an initial lump sum up to a maximum of £1,000,000 in England and £540,000 in Wales and Scotland.

The minimum property value is £125,000 (£150,000 if an ex-local authority property) and maximum is £2,000,000 in England and £1,000,000 in Wales and Scotland.

### Premier product

Our Premier product is available for properties in England only and is designed for properties worth over £2,000,001.00 with no maximum property value.

The minimum loan amount is £100,000 and the maximum loan amount is £2,000,000.

### Product eligibility

Our products are available to applicants who:

- Own (or are purchasing) a property in England (including Isle of Wight), Wales or mainland Scotland. The property must be the applicant's main residence.
- Are at least 55 years old and up to 84 years and 364 days (we can accept joint applications for homeowners over this age, providing the youngest applicant meets this criteria).
- Have the right to permanently reside in the UK.

Drawdowns are available on both products.

# Standard product Loan to value (LTV) table

## Important details:

SL - Single Life | JL - Joint Life

Applicants are able to restrict the maximum available facility.

Please see pages 4 for Premier table.

Products	Lump sum		Drawdown	
	SL	JL	SL	JL
Age				
55	22.50%	21.50%	18.50%	17.50%
56	23.50%	22.50%	19.50%	18.50%
57	24.50%	23.50%	20.50%	19.50%
58	25.50%	24.50%	21.50%	20.50%
59	27.00%	26.00%	22.50%	21.50%
60	29.00%	28.00%	24.00%	23.00%
61	30.00%	29.00%	25.00%	24.00%
62	31.00%	30.00%	26.00%	25.00%
63	32.00%	31.00%	27.00%	26.00%
64	33.00%	32.00%	28.00%	27.00%
65	34.00%	33.00%	29.00%	28.00%
66	34.50%	33.50%	30.50%	29.50%
67	35.00%	34.00%	31.50%	30.50%
68	36.00%	35.00%	32.50%	31.50%
69	37.00%	36.00%	33.50%	32.50%
70	38.00%	37.00%	35.00%	34.00%
71	39.00%	38.00%	36.00%	35.00%
72	40.00%	39.00%	37.00%	36.00%
73	41.00%	40.00%	37.50%	36.50%
74	42.00%	41.00%	38.50%	37.50%
75	43.00%	42.00%	39.50%	38.50%
76	44.00%	43.00%	40.00%	39.00%
77	44.50%	43.50%	41.00%	40.00%
78	45.50%	44.50%	42.00%	41.00%
79	46.50%	45.50%	43.00%	42.00%
80-84	48.00%	47.00%	44.00%	43.00%



# Premier range Loan to value (LTV) table

Important details:



SL - Single Life | JL - Joint Life

Products	Lump sum		Drawdown	
	SL	JL	SL	JL
Age				
55	18.50%	17.50%	16.00%	15.00%
56	19.50%	18.50%	17.00%	16.00%
57	20.50%	19.50%	18.00%	17.00%
58	21.50%	20.50%	19.50%	18.50%
59	22.50%	21.50%	20.50%	19.50%
60	24.00%	23.00%	22.00%	21.00%
61	25.00%	24.00%	23.00%	22.00%
62	26.00%	25.00%	24.00%	23.00%
63	27.00%	26.00%	25.00%	24.00%
64	28.00%	27.00%	26.00%	25.00%
65	29.00%	28.00%	27.50%	26.50%
66	30.50%	29.50%	29.00%	28.00%
67	31.50%	30.50%	30.00%	29.00%
68	32.50%	31.50%	31.00%	30.00%
69	33.50%	32.50%	32.50%	31.50%
70	35.00%	34.00%	34.00%	33.00%
71	36.00%	35.00%	35.00%	34.00%
72	37.00%	36.00%	36.00%	35.00%
73	37.50%	36.50%	36.50%	35.50%
74	38.50%	37.50%	37.00%	36.00%
75	39.50%	38.50%	38.00%	37.00%
76	40.00%	39.00%	38.50%	37.50%
77	41.00%	40.00%	39.00%	38.00%
78	42.00%	41.00%	40.00%	39.00%
79	43.00%	42.00%	41.00%	40.00%
80	44.00%	43.00%	41.00%	40.00%
81	44.00%	43.00%	41.00%	40.00%
82	44.00%	43.00%	41.00%	40.00%
83	44.00%	43.00%	41.00%	40.00%
84	44.00%	43.00%	41.00%	40.00%

# Property criteria

\*Case-by-case situations are to be evaluated on individual contingencies.

## Property Type

### Acceptable

Freehold houses and bungalows.  
 Absolute ownership (Scotland).  
 Leasehold flats, maisonnettes and studios.  
 Leasehold houses and bungalows where local authority is not freeholder.  
 Flying freehold up to 15% of the total floor area.

### Unacceptable

Freehold flats unless the applicant also owns the leasehold.  
 Possessory titles which cover the property and/or majority of the plot.  
 Flying freehold over 15% of the total floor area.  
 Properties with restrictions on occupancy.

### Case-by-case

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## Construction

### Acceptable

Cavity with outer walls of brick/block/stone (can be rendered).  
 225mm solid brick or stone.  
 Post 1970 timber frame with brick/stone/rendered blockwork.  
 Partial timber cladding acceptable up to 50% of property.  
 Period timber frame pre 1900.  
 Post 2000 steel frames.  
 Poured in situ no fines construction (built post 1940).  
 Wattle and Daub.  
 Cross wall construction (built post 1960).  
 Laing easi-form cast in situ cavity wall construction (built post 1940).

### Unacceptable

Mundic.  
 PRC.  
 Pre-1970 timber frames (unless pre 1900 period style).  
 Steel frame houses and bungalows.  
 Laing easi-form solid concrete wall construction (built pre 1940)  
 LPS houses/bungalows/flats.  
 Modern methods of construction (MMC).

### Case-by-case

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If a property is leasehold, the following minimum lease terms apply:

### Youngest applicant age

### Minimum lease term remaining at application

55-60

125 years

61-65

119 years

66-70

114 years

71-75

109 years

76-80

104 years

81+

100 years

## Roof

### Acceptable

Pitched tile/slate.

Thatched roof of reed or straw, provided they are in good condition.

Flat roof up to 100% on LTV 1-3.

Flat roof up to 50% of habitable areas on LTV 4-12.

Spray foam applied during construction of property provided BBA approved, guaranteed and building certificates are available.

### Unacceptable

Roofs treated internally or externally with coatings/foam after original construction.

### Case-by-case

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## Ground Rent and Service Charges

### Acceptable

Service charge up to £1,500 outside of M25.

Service charge up to £2,500 inside of M25.

Increasing ground rent is acceptable if it doubles every 25 years and falls within the acceptable parameters.

Ground rent equal or below 0.25% of the property value.

### Unacceptable

Ground rent which increases over and above the retail price index (RPI)

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### Case-by-case

Service charge over £1,500 outside of M25.

Service charge over £2,500 inside of M25.

Ground rent over 0.25% of property value.

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## Flats and Maisonettes

LTV to be calculated based on 85% of the value.

### Acceptable

Flats/maisonettes acceptable in blocks up to 4 storeys in height.

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### Unacceptable

Ex-local authority flats.

Tyneside flats.

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### Case-by-case

Studio flats.

Blocks greater than 4 storeys can be considered but only if the property is considered to be in an affluent or prestigious area.

## Rent and Estate Changes

### Acceptable

Rent Charge under £25.

Estate rent charges up to 0.1% of the property value.

### Unacceptable

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### Case-by-case

Rent charges over 0.1% of the property value.

## Solar Panels

### Acceptable

Solar panels owned by the borrower.

### Unacceptable

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### Case-by-case

Leased solar panels.

## Location and Infrastructure

### Acceptable

Small overhead lines such as telephone lines.

Smaller sub-stations located on residential streets.

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### Unacceptable

Properties above or directly attached to commercial premises.

Properties where the valuer indicated that saleability will be affected by proximity to infrastructure or commercial premises such as railways etc.

Close proximity to high voltage apparatus such as pylons and sub stations.

### Case-by-case

Properties where commercial premises are visible from the property.

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## Business Use

### Acceptable

One room used as a home office/study.

### Unacceptable

Properties (including outbuildings and plot) used for commercial or business purposes.

### Case-by-case

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## Acreage

### Acceptable

Standard products - properties with up to 5 acres of land.

Premier products - no limit on acreage but only the property itself and the immediate surrounding formal gardens (up to 5 acres) will be valued.

### Unacceptable

Standard products - properties with more than 5 acres of land.

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### Case-by-case

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## Drainage

### Acceptable

Private drainage e.g septic tanks.

Shared drainage e.g septic tanks between up to 4 properties. There must be an formal agreement in place for access and maintenance.

### Unacceptable

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### Case-by-case

Shared drainage between more than 4 properties. There must be a formal agreement in place for access and maintenance.

## Annexes

### Acceptable

Acceptable providing there are no more than two units (main residence and annexe). The annexe can have its own living areas and must be on the same title and council tax as the main residence.

Annexes with shared services and utilities (gas, electricity, water etc).

Annexes occupied by relatives.

### Unacceptable

Annexes which are let out.

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### Case-by-case

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## Listed Properties

### Acceptable

Grade 2 Listed/Grade C (Scotland) properties are acceptable provided there is a market for the property in the locality and is in good condition.

### Unacceptable

Grade 1.

Grade 2\*.

Grade A (Scotland).

Grade B (Scotland).

### Case-by-case

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## Flooding

### Acceptable

Acceptable - Flood checks are carried out on every application received. We use a specialist flood risk analysis platform to provide accurate current data. We allow for results up to 20% risk score.

### Unacceptable

Flood score over 20%.

Properties which have flooded in the last 5 years. Properties with a history of flooding relating to surface water.

### Case-by-case

Properties which flooded more than 5 years ago are acceptable, provided that the flooding is classed as an isolated event and insurance can be obtained under normal terms. Must be no more than 20% flood score.

## Un-adopted/Unmade Roads

### Acceptable

Unadopted or unmade roads in good condition.

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### Unacceptable

Unadopted or unmade roads in bad condition.

Unmade roads that serve as a through road.

### Case-by-case

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# Applicant criteria

\*Case-by-case situations are to be evaluated on individual contingencies.

## Bankruptcy

### Acceptable

Discharged bankruptcy over 6 years ago.

### Unacceptable

Undischarged bankruptcy - Discharged bankruptcy within last 6 years.

### Case-by-case

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## IVA

### Acceptable

Completed IVA over 6 years ago.

### Unacceptable

Outstanding IVA - Completed IVA within last 6 years.

### Case-by-case

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## Debt Management Plan

### Acceptable

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### Unacceptable

Outstanding debt management plan.

### Case-by-case

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## CCJs

### Acceptable

No more than 3 satisfied CCJs within the last 5 years.

No more than 3 unsatisfied CCJs with a combined total of £3,000. The customer must be willing to settle the CCJs by or upon completion of the loan.

### Unacceptable

Greater than 3 unsatisfied CCJs with a combined total of £3,000 or greater.

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### Case-by-case

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## Tenants/Lodgers

### Acceptable

Maximum of two lodgers, including those with formal agreements providing notice to end is less than one month. An occupancy waiver form must be signed by all lodgers.

### Unacceptable

Properties with tenants with an assured shorthold tenancy agreement.

### Case-by-case

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## Defaults

### Acceptable

No more than 3 defaults with a combined total of £10,000 or less, provided there is a satisfactory reason for the default(s) and the customer is willing to settle the default(s) by or upon completion of the loan

### Unacceptable

More than 4 defaults, no matter the value  
Total defaults in excess of £10,000.00  
Unwilling to settled any defaults

### Case-by-case

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## Arrears

### Acceptable

Credit account is > 2 payments in arrears the account must be consolidated at completion or can demonstrate they will be substantially better off each month where they are reducing other debts.

### Unacceptable

Not willing to consolidate or will not be better off each month

### Case-by-case

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## Charging Orders

### Acceptable

No more than 3 charging orders, with a combined total of £3,000

### Unacceptable

Charging orders with total excess £3,000

### Case-by-case

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## Tenants in Common

### Acceptable

Tenants in common, no maximum split.

### Unacceptable

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### Case-by-case

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## Power of Attorney

### Acceptable

Court of protection stamped Power of Attorneys.  
Lasting Power of Attorney/ Enduring Power of Attorney on further borrowing only.

### Unacceptable

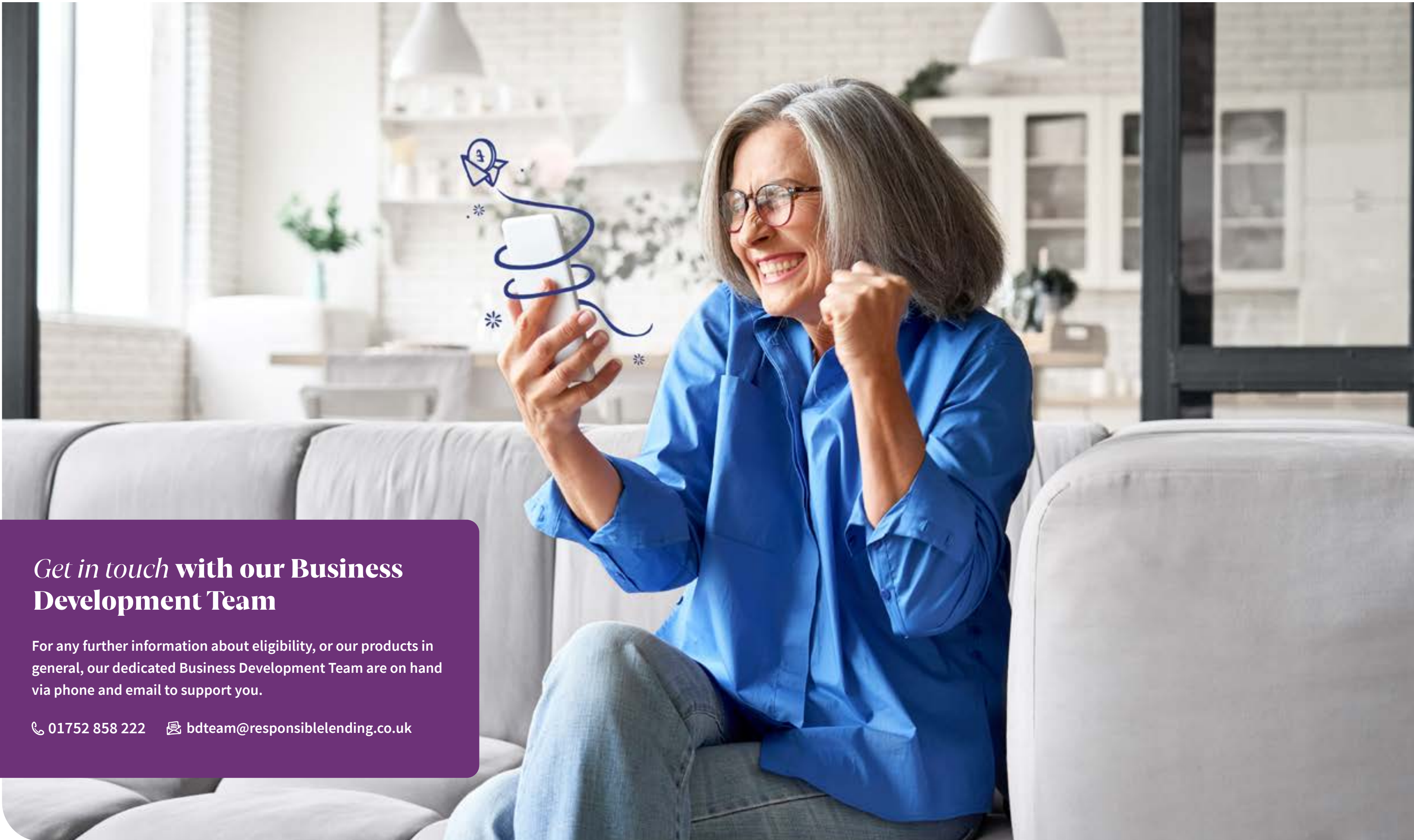
Power of Attorney who is party to the Lifetime Mortgage.  
Joint applicants where one applicant is Power of Attorney for the other.

### Case-by-case

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